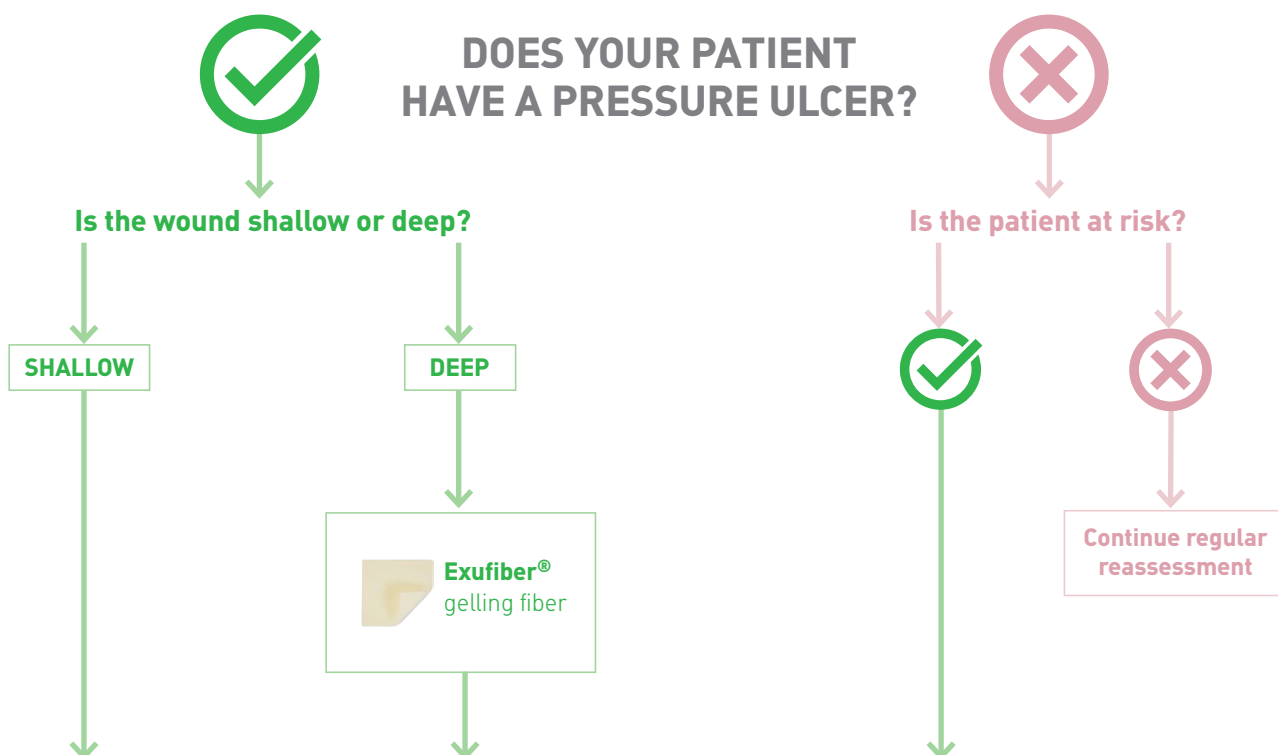


Pressure ulcer management product selection guide

We provide products versatile enough to be used for both prevention and on a variety of wounds. Together we can design and implement a streamlined pressure ulcer management protocol based on fewer products, which is both easy to follow and may offer cost savings through reduction in product variations.



Dressings for prevention and treatment



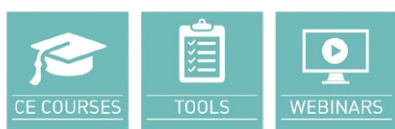
Offloading options



Online programs and tools

Connect2Know® advances the performance in healthcare by equipping professionals with continuing education through:

- Centers of Excellence
- Free Accredited CE courses
- Implementation and Quality Improvement tools
- Evidence-based resources
- Expert webinars
- Product training and compliance



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Find out more at www.molnlycke.com

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Pressure ulcers are a pain.

Here's relief.



From proven prevention to effective treatment,
a comprehensive solution to your pressure ulcer needs.



The pressures placed on quality care are mounting from all sides

Whether your perspective comes from the clinical side or financial, the view is the same: Pressure injuries are a growing problem that affects practically every aspect of a health system.

Hospital-acquired pressure ulcers and injuries are causing significant patient harm and treatment is becoming increasingly expensive.¹

MORE THAN

2.5M

Patients in U.S. acute-care facilities suffer from pressure ulcers¹

60,000

Die from complications each year¹

\$26.8B

Annual treatment cost of pressure ulcers in the U.S. **70,000\$** for one facility²

Furthermore, budgets for wound care materials are being cut, making HAPU/I management even more difficult. The pressure to swap quality products for low cost may pose a threat to the delivery of patient care.

Mölnlycke® may save you time and money preventing pressure ulcers from occurring and effectively treating those that do.

Introducing Mölnlycke® Pressure Ulcer Therapy Program

Mölnlycke provides a program of proven products and clinical team support that can positively impact pressure injury prevention and treatment.

- ✓ A portfolio of products where the primary principals for development are innovation, evidenced clinical excellence and cost effectiveness such as:
 - Mepilex® Border Sacrum dressing that have been shown to reduce pressure ulcer development by 88% in one RCT.³
 - Mepilex® Border Flex dressing offers longer wear time and fewer dressing changes, resulting in 74% lower cost per patient in one study.⁴
 - Exufiber® gelling fiber locks in up to 23% more of the exudate absorbed than Aquacel® Extra, reducing the risk of leaks and maceration.^{10, 11-13}
- ✓ Professional education program to give insights and the training solutions that may be needed to drive change and advance patient outcomes within your healthcare organization
- ✓ Streamlined protocols that are easy to implement since they are centered around a few products versatile enough to be used for both prevention and on a variety of wounds

From proven prevention to effective treatment, a comprehensive solution for your pressure ulcer needs

Mepilex® Border Sacrum and Mepilex® Border Heel With proprietary Deep Defense® technology

Proprietary Deep Defense® technology provides optimal protection against shear in combination with other extrinsic factors, while maintaining the dressing's protective properties over time. This not only helps to prevent pressure ulcers, but also protects existing pressure ulcers from further deterioration.

- Demonstrating up to 88% reduction in development of sacral pressure ulcers incidence in a recent US RCT³
- Demonstrating a cost savings of 77USD per patient treatment cost in a cohort of 1.03 million patients⁷
- 90.6% of suspected DTIs were prevented from deterioration in a US Study using Mepilex Border Sacrum and Heel dressings⁶



88%

Reduction in pressure ulcers development in a recent RCT³

\$77

Reduction in per patient treatment cost²

Prevented progression of

90.6%

of DTIs⁶

Mepilex® Border Flex With proprietary Flex technology

Our proprietary Flex technology uniquely conforms, allowing it to adapt to the shape and movement of the patient.⁸ Smart exudate management gives you the confidence to leave the dressing on for longer and still maintain an optimal wound healing environment²⁰⁻²², reducing the cost of treating wounds.⁴ In other areas at risk of pressure ulcers, Mepilex® Border Flex protects the tissues from deformation, helping to prevent pressure ulcers.⁹

- In a US study, dressing utilization reduced by 78% leading to a cost reduction of 74%⁴ compared to the formulary dressing Optifoam® Gentle Border SA
- Recent computer modeling has shown that Mepilex Border Flex can reduce high stress by up to 80%* in soft tissues over the iliac crest⁹

*When comparing to using no dressing at all.



UP TO 80%

Reduction in high stresses at the iliac crest during prone positioning⁹

74,2%

Cost savings⁴

78%

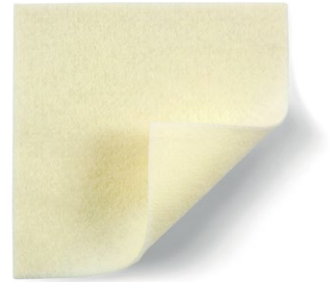
Fewer dressing changes⁴

Exufiber®

With Hydrolock® technology

Exufiber® has superior* retention that reduces the risk for leakage and maceration, even under compression, while maintaining structural integrity when wet for clean and easy, one-piece removal.¹²⁻¹⁴

- Locks in up to 23% more of the exudate absorbed than Aquacel® Extra™ to reduce the risk of leakage and maceration^{10, 11-13}
- Hydrolock® technology also means Exufiber stays intact when wet, without need for further reinforcement, making it easy to remove in one piece during dressing changes¹²⁻¹⁴



*When comparing lab test results for retention under pressure with Aquacel®, Aquacel® Extra™, Durafiber® and Urgoclean® dressings.

LOCKS IN UP TO

23%

More of the exudate absorbed than Aquacel® Extra™¹¹

98%

Of clinicians rated Exufiber as 'easy' or 'very easy' to remove in one piece¹⁰

98%

Of the clinicians reported patient comfort during wear as 'good' or 'very good'¹⁰

Mölnlycke® Turning and Positioning System

Continuous protection and offloading

Guidelines recommend offloading for both prevention and treatment of pressure ulcers*. Mölnlycke offers comprehensive solutions to protect the occiput, sacral region and the heels based on fluidized media and the heels by facilitating pressure redistribution through envelopment and/or by keeping the patient in the desired position over time.

- Mölnlycke Z-flo® fluidized positioners can be molded to conform to the patient's anatomy and will hold its shape over time^{18,19}
- Mölnlycke Z-flex® Fluidized Heel boot and Tortoise™ Turning and Positioning System combines the benefit of Z-flo® with positive air displacement to create off-loading through envelopment



Prevention and Treatment of Pressure ulcers/injuries Clinical Practice Guideline, international Guideline 2019 by EPUAP, NPIAP, PPPIA.

REDUCTION BY UP TO

87.7%

In occipital pressure injuries when compared to the use of pillows¹⁵

REDUCTION BY UP TO

45%

In sacral pressure injuries when compared to the use of pillows and wedges¹⁶

UP TO

65%

Less stress compared to medical foam¹⁷ (in studies with healthy volunteers)